

Message Text

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ACTION EB-07

INFO OCT-01 CIAE-00 COME-00 DODE-00 NSAE-00 USIA-15 TRSE-00

EUR-12 ERDA-07 ISO-00 /042 W

-----071126Z 102250 /22

R 071111Z JAN 77

FM AMEMBASSY PARIS

TO SECSTATE WASHDC 8529

UNCLAS PARIS 00526

EXCON

E.O. 11652 N/A

TAGS: ESTC, FR

SUBJECT: DISTRIBUTION LICENSE CHECK--SOPAMAR

REF: A) STATE 309418; B) PARIS 36193; (C) STATE 277111

1. SOPAMAR MANAGER, JACQUES COUTEAU, CONFIRMED HIS COMPANY NAMED AS APPLICANT FOR LICENSE UNDER DIB 678P PROCEDURE TO FACILITATE IMPORTS FROM VIRGINIA TECHNOLOGY OF ARLINGTON (VTA). SOPAMAR DOES NOT HAVE STANDING CONTRACTUAL DISTRIBUTION AGREEMENT WITH VTA NORMALLY REQUIRED FOR DISTRIBUTION LICENSE. SOPAMAR ANTICIPATES PLACING FOLLOWING ORDERS FROM VTA DURING 1977: \$50,000 INTEGRATED CIRCUITS; \$30,000 TRANSISTORS, AND \$30,000 DIODES TO BE RESOLD TO MAJOR FRENCH INDUSTRIAL COMPANIES INCLUDING: COMPAGNIE GENERAL D'AUTOMATION (CGA), COMPAGNIE INDUSTRIEL TELEPHONIQUE (GIT), MATRA, AND TRANSMISSION RADIO TELEPHONE (TRT).

2. SOPAMAR HAS NO CURRENTLY VALID DISTRIBUTION LICENSES WITH US FIRMS, ALTHOUGH SOPAMAR IS NEGOTIATING FOR A DISTRIBUTION LICENSE WITH ARCO ELECTRONICS (AS INDICATED IN WTDR PER REFERENCE).
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3. COUTEAU IS FAMILIAR WITH USDOC REGULATIONS HAVING PREVIOUSLY PROCESSED USDOC EXPORT LICENSES WHEN EMPLOYED WITH FRENCH FIRM "STOP 2000", WHICH CONTRACTED WITH US FIRM, MONTCLAIR ELECTRONICS, 2525 PALMER AVENUE, NEW ROCHELLE, N.Y.; SALES MANAGER MR. RICHARD STANLEY.

4. IN VIEW OF SOPAMAR'S WELL ESTABLISHED BUSINESS
REPUTATION AND COUTEAU'S FAMILIARITY WITH EXPORT
REGULATIONS, EMBASSY RECOMMENDS APPROVAL OF LICENSE
APPLICATION. EMBASSY DEFERS TO DOC WHETHER
CONTRACTUAL VTA-SOPAMAR DISTRIBUTION AGREEMENT
OBLIGATORY PRIOR TO APPROVAL OF LICENSE.
RUSH

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: ELECTRONIC EQUIPMENT, STRATEGIC TRADE CONTROLS, END USE CHECKS, EXPORT LICENSES
Control Number: n/a
Copy: SINGLE
Sent Date: 07-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977PARIS00526
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770006-1263
Format: TEL
From: PARIS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770171/aaaackhk.tel
Line Count: 70
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: bc9130dc-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 STATE 309418, 77 PARIS 36193, 77 STATE 277111
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 19-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3644511
Secure: OPEN
Status: NATIVE
Subject: DISTRIBUTION LICENSE CHECK--SOPAMAR
TAGS: ESTC, FR, US, VIRGINIA TECHNOLOGY OF ARLINGTON, SOPAMAR
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/bc9130dc-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
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